

connect job

Job-hunting Support Service
for **International Students**



Name

Nanaka Ishitani

From

Japan → USA → Japan

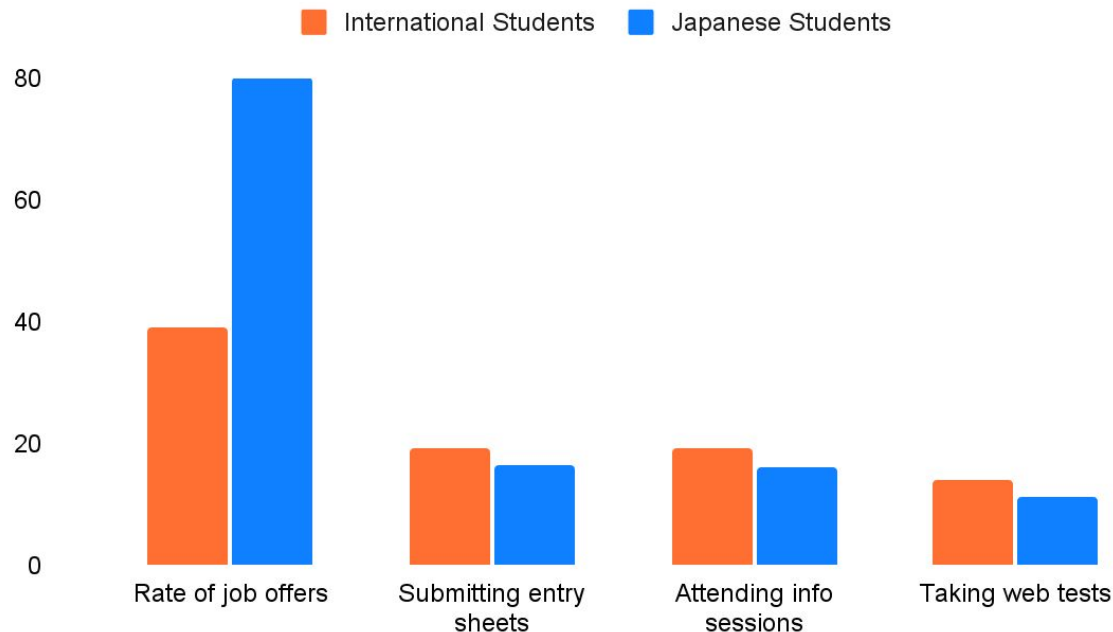
What I do

Have been engaged in supporting and helping the international students to get a job across the globe after graduated from university in Tokyo.

Conduct seminar with a career center / student association in universities, spread the useful tips and advices on job hunting in Japan, as well as job opportunities via SNS and individual consultation.



Amount of activity for job hunting and job-offer rate



- Activity



- Huge gap in Job-offer rate

Preparation



Understand Overall
Concept/Schedule



Self-analysis



Industry/Company
Research

Selection



CV/Entry sheet



Webtest



Interview

Preparation



Overview

Japan and Other countries

Compare with other countries...

Japan	Other Countries
Start job-hunting 1.5 year before graduation	Start job-hunting after graduation
When to offer: Jun - Aug	When to offer: any time
Potential-based hiring	Position-based hiring
Fixed number of hire	As needed
New-grads vs mid-career Different selection flow	New-grads vs mid-career Selection flow no distinctions



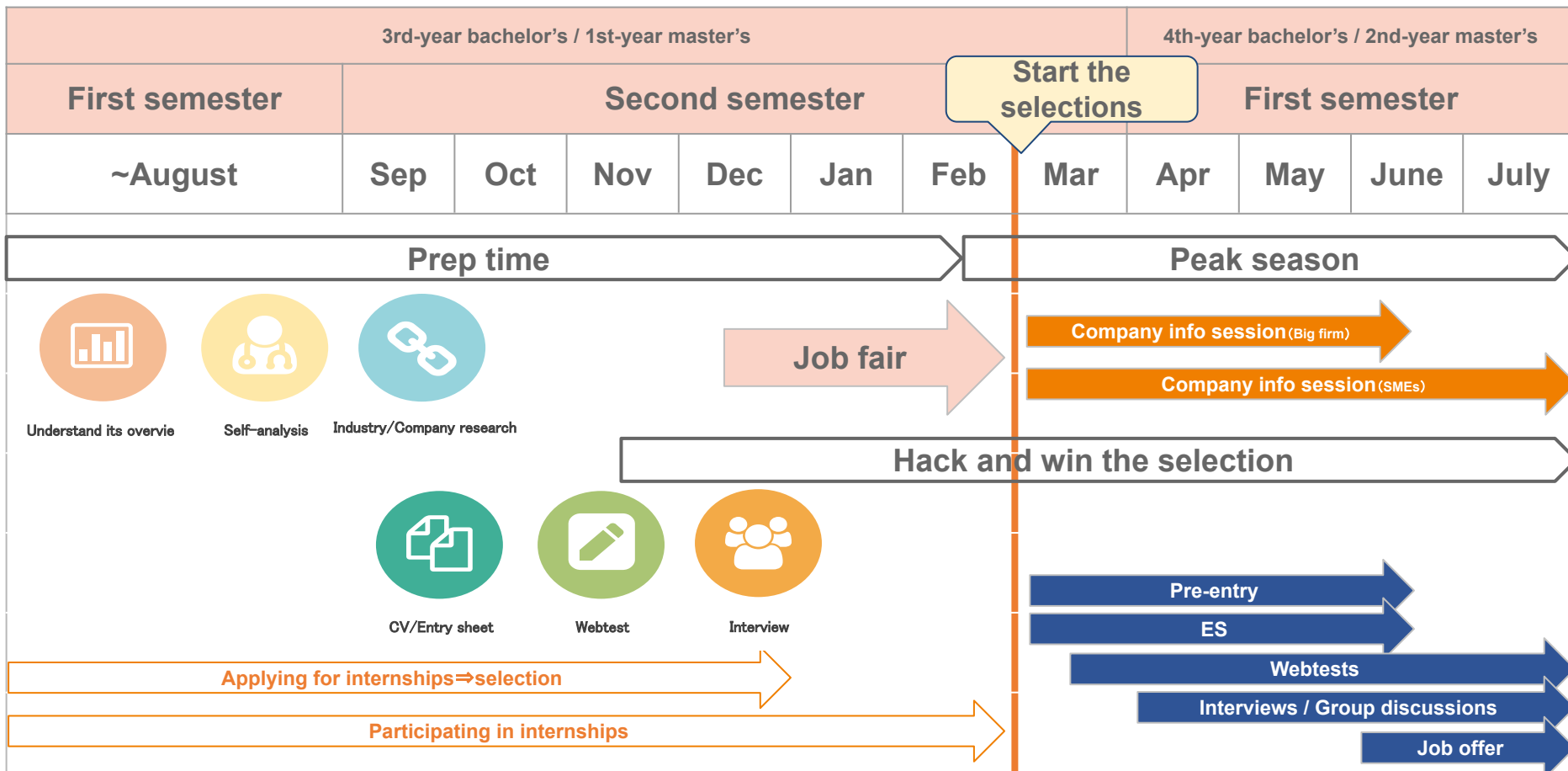
Open to anyone (except for engineering-related hiring)	Exclusive, based on one's major/skills
one's major/skills < Personality Experiences Reason to apply "Potential" e.t.c.	one's major/skills matters the most

Preparation



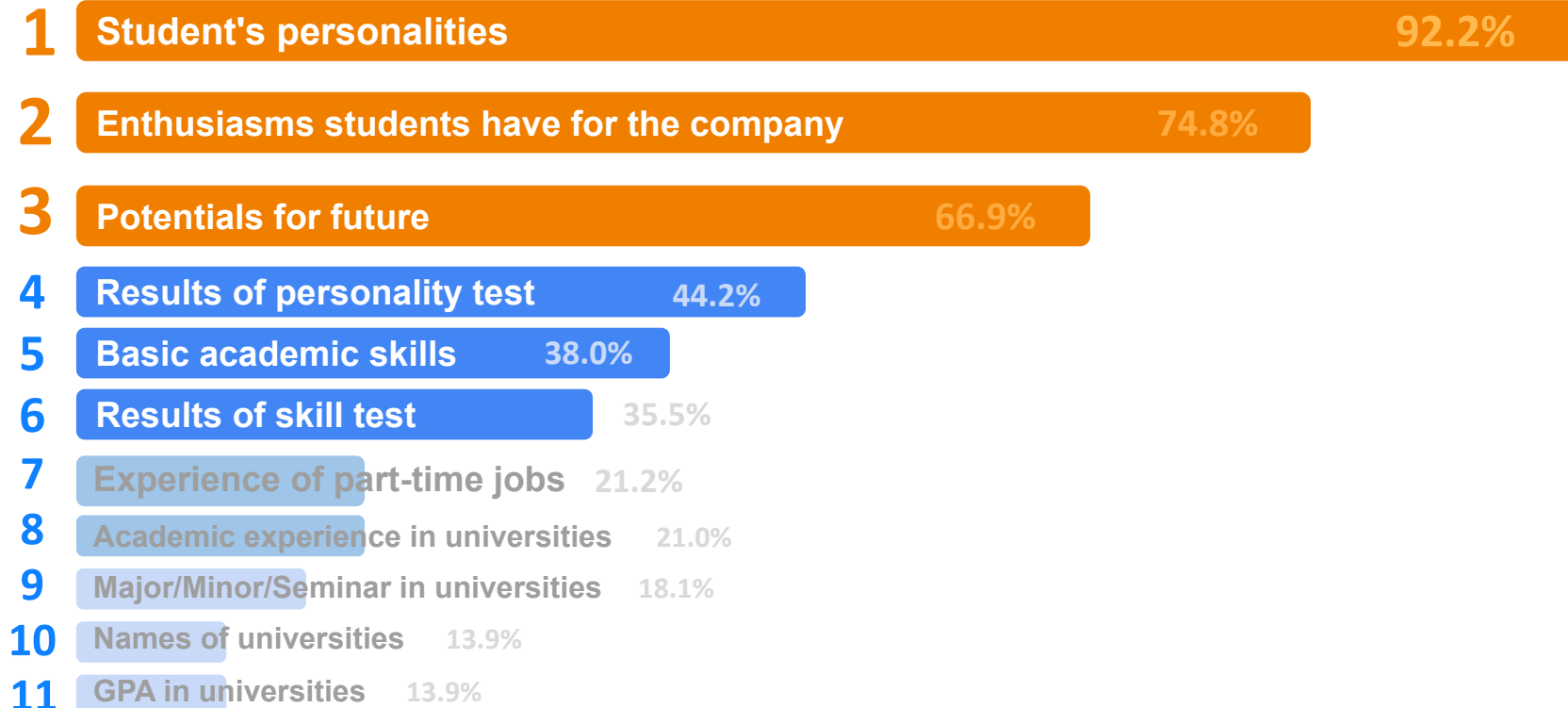
Overall schedule

Overall schedule



“Potential” hiring

Things Japanese companies focus on



What is “Potential-based” hiring?

Look for your **past experience** and **future vision on career**

→ To hire students who are expected to be **competitive** and have a **potential** for the future



But why do Japanese companies look for **Potentials** more than Skills?

What is “Potential-based” hiring?

To hire students who is expected to be competitive and has **potentials for future**

New-grads
Hire



Skills or Major < **Potential**

Long-term
Employment



Potential-based Hiring =
Investment

What can be your “**uniqueness**” ?

Your Own
past experience / future career vision

1. To know yourself, to sell yourself better; How you can leverage your strengths and personalities in your work, how you can contribute to the company, and what career you want to pursue based on your past experience as an example/evidence (= **Self Analysis**)
2. To know their needs; different company has different needs. to know companies in the market, what kind of talents they look for, what they do as their business (= **Industry/Company Research**)



Self-analysis

&



Industry/Company research

① About personality, skills, experiences

- Strengths and weaknesses (Self-PR)
- Things you put the most effort in (Gakuchika - ガクチカ)
- The most difficult problem you faced and how you overcome it

② About interest, career path

- The reason why you are interested in this company
- Where to put the most importance on choosing companies to work for
- About your future career plans

③ Questions for international students

- Why did you decide to study in Japan?
- Why did you select that major in university?
- How come you started learning Japanese?



Self-analysis

What

To look back on yourself and organize your thoughts, to get a better understanding of **YOURSELF**. (your strong and weak points, preferences, expertise, skills, interests, dreams, values, and so on...



Why?

**Know what kind of person you are and,
Make it clear what kind of job you want to do**

To be able to **present yourself clearly** at job interviews

How?

- **Summarize your own personal history**

- Write down your experiences and events, what you were good at and what you were not good at and so on.
- Write down what you thought , what you did, and what you learned from the past.
- Keep questioning yourself. “Why did I do this?” “Why did I success?” “**Why...?**”

- **Create your future timeline**

- Create a chart, divide the timeline into 3/5/10... years from now.
- List up your personal life plan and work plan at each milestone.
- Clarify the reasons/thoughts on each plan as well as how you achieve.

Preparation



Industry/Company research

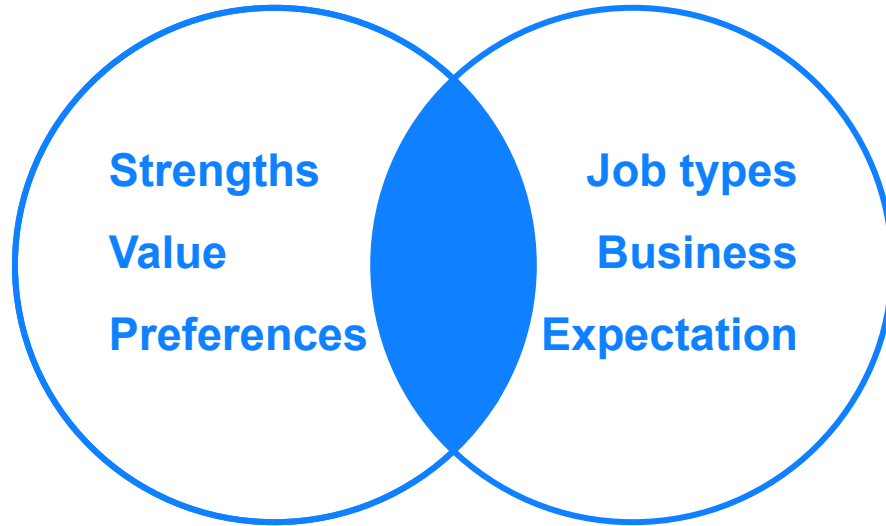
What is “Industry research”?

Business model

Job types

What kind of **talent** do they want?





To find out the company for **YOU**

Clarify the **motivation to apply**

Prep for Internships

— 6steps —

What is Internship?

Internship is...

Students experiencing work at an actual company for certain amount of time.



Internships overseas		Internships in Japan
Leads to Job Offer	Relationship with the main selection	Not related (Most times)
Selection & Recruitment	Purpose for company	Introducing the company
To get Job offer	Purpose for students	Industry/company research
6~12 weeks	Period	1day~2weeks
Close to actual work	Contents	Orientations and workshops

Choosing who to interview

Choosing who to hire

ES

Web test

Interview
GD

(Group discussion)

Participate
in the
internship

6 steps



Understand Overall
Concept/Schedule



Self-analysis



Industry/Company
Research



CV/Entry sheet



Webtest



Interview

Industry/Company research

Also...

Prep for selection
process

Self analysis

Advantage to
the selection process

For inquiry/LINE



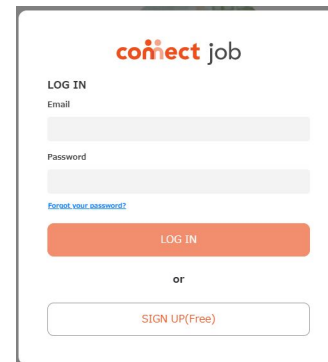
お問い合わせ/Inquiry



HP



Register





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